

BUSINESS SIMULATIONS



BUSINESS SIMULATIONS & DISCOVERY LEARNING

Business simulations are interactive, hands-on learning tools that reflect real-world challenges, allowing participants to develop and refine critical skills in a risk-free environment.

- Practice the real work challenges via simulation.
- Practice the skill sets to bring immediate transfer of knowledge to the workplace.
- Bring real world practice to your organisation, sharpen business strategy, and build business acumen.

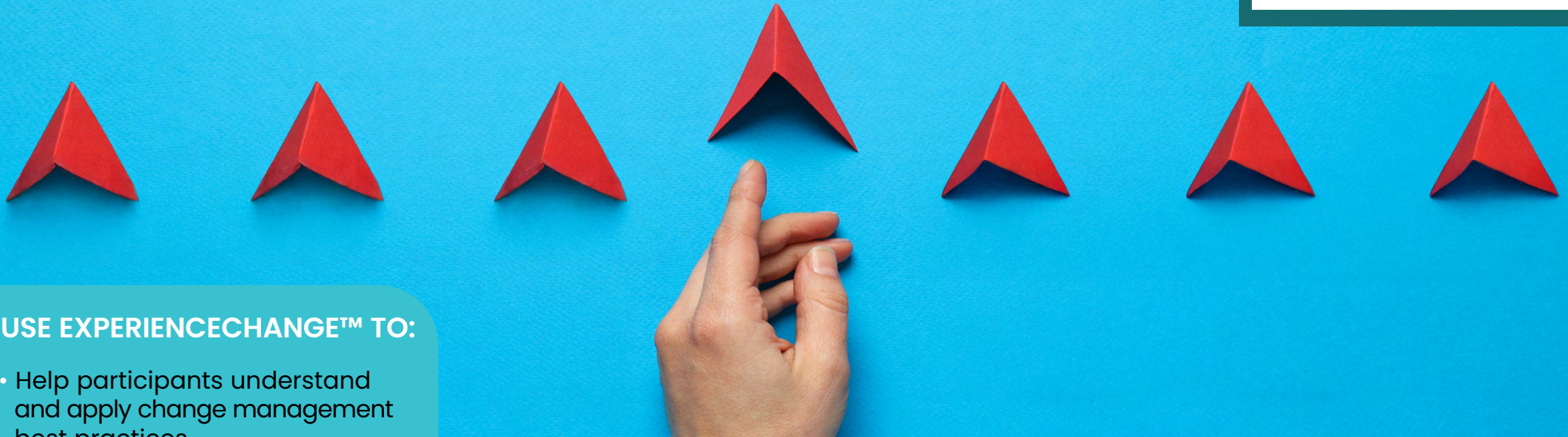


PROTRAINING offers a suite of world-class simulations and discovery-based learning solutions, spanning critical topics for today's savvy learners:

- Change Management
- Business Acumen
- Leadership Accountability
- Project Management
- Agile Project Management
- Collaboration and Results
- High Performance Problem Solving and Agility
- Personal Finance
- Custom Gamification

REQUEST A
PROPOSAL

Leading Change – ExperienceChange™



USE EXPERIENCECHANGE™ TO:

- Help participants understand and apply change management best practices.
- Build resilience and develop stakeholder buy-in in a non-risk, simulated environment.
- Explore how personal bias impacts change and decision-making.
- Apply real-world tools and techniques in a fast-paced, engaging simulation.
- Prepare leaders for shaping the future through effective change leadership.

ExperienceChange™ is a powerful simulation that mirrors the challenges of real-world change-without the real-world risks. Learners manage a company called GlobalTech through a series of strategic decisions, applying change management tools to drive success. Using a realistic computerised program, they Interview stakeholders and made decisions about how to get buy-in.

This hands-on workshop blends theory with practice, encouraging collaboration, reflection, and high-impact learning. It's the perfect way to prepare leaders for ongoing and future transformation. This is used by leading business schools globally.



1-2 Days



10+ Participants



Indoor

**REQUEST A
PROPOSAL**



Business Acumen – ZODIAK®



USE ZODIAK® TO :

- Use common financial terms and interpret key financial statements.
- Differentiate between profit, cash and cash flow.
- Compute and analyse key financial measures and ratios.
- Conduct business with a 'shareholder value' mindset.
- Have an overview of the entire business cycle.
- Respond to quality challenges and decisions around price increases.
- Walk in the shoes of the senior leadership by fielding investors questions.



ZODIAK® is an international award winning business simulation about business finance and strategy. It quickly immerses participants in the world of business. This simulation allows participants to experience for themselves the determinants of organisational success, both financial and strategic. The ZODIAK® simulation shows the real world of business, how it works, why it works and when it doesn't. It is designed as a board game to ensure that everyone understands the 'business' of your business. It allows learners to discover the big picture of how business works and how business success measured in a safe environment – and have fun while doing so!



2 Days



10-20 Participants



Indoor



Available in Arabic

A
Multiple
Award
Winner

REQUEST A
PROPOSAL



Leadership Accountability – Impact5®

impact5
THE BUSINESS OF LEADERSHIP GAME™



USE IMPACT5® TO:

- Make decisions and choices within the context of the “over-all picture” of the business.
- Use judgment to balance short and long term leadership challenges.
- Effectively assess leadership situations and apply critical thinking skills to resolve issues.
- Take responsibility for the development of talent to fulfill resourcing needs.
- Anticipate and continually prepare for change to create a climate that is change-ready.



Impact 5® is a leadership business simulation, that raises the standard for development with an engaging, fast paced classroom simulation. It lays the foundation for a new mindset that includes the full range of managerial responsibilities and behaviours. It helps managers link their competencies to the company's performance. As a result, your managers discover five key leadership accountabilities and learn how to lead for results.



2 Days



10+ Participants



Indoor

REQUEST A
PROPOSAL



Project Management – Countdown®

countdown®
A strategy game for project teams

USE COUNTDOWN® TO:

- Define five key processes of project management.
- Explain the triple constraints of time, cost and requirements that form the 'Trade-off Triangle' of project management decision-making.
- Experience the benefits of a project kickoff meeting and project scope statement to learn what project sponsors expect.
- Complete a risk evaluation and contingency plan and explain the importance of risk management.
- Explain the purpose and importance of the project management tools.



Countdown® is a fast-paced, high-pressure project management simulation that drops participants into a realistic, seven-month project – completed over two intensive training days.

Working in small teams, participants race against time to hit project milestones, manage trade-offs, make critical decisions, and navigate risks. From Gantt charts to stakeholder communication, teams experience real-world project pressures – building key skills in planning, prioritising, and collaboration.



2 Days



10+ Participants



Indoor



Available in Arabic

REQUEST A
PROPOSAL



Agile Project Management – Agilia Challenge



USE AGILE CHALLENGE TO:



- Explore the history of Agile.
- Understand how Scrum fits into Agile as a framework.
- Discover how the Scrum Framework works, including its roles, artefacts, and meetings.
- Learn about Agile best practices and Scrum rules.
- Have a foundation for understanding Agile principles and embracing Scrum skills.
- Be part of an immersive Agile project to develop a start-up business using Scrum and Agile.
- Develop awareness of the Agile mind-set, via an immersive activity.



The 'Agile Movement' relates to product development and projects in many areas of business, not only in the software and digital space. With its emphasis on customer value, flexibility, collaboration and speed.

Agile projects enjoy a very high success rate. A critical success factor is that in an era of rapid change, teams are equipped to respond to unpredictability through incremental, iterative work cycles and empirical feedback. Your project teams will leave equipped to take part in a scrum project and knowledgeable on all the scrum terminology.



1-2 Days



10-14 Participants



Indoor

REQUEST A
PROPOSAL



Collaboration and Results Focused Culture

Promises, Promises!™



PROMISES PROMISES™

USE PROMISES, PROMISES!™ TO:

- Build team unity.
- Improve synergy and interdepartmental effectiveness.
- Move from a 'Me' mentality to a 'We' perspective.
- Promote “big picture” thinking to achieve the overall mission.
- Increase productivity through strengthened working relationships.
- Highlight the impact of silos in company politics and unproductive team behaviours and the solutions.
- Remove barriers towards achieving the common vision.
- Emphasise the value of relationships for sharing resources.

Promises, Promises!™ demonstrates the strong relationship between teamwork and results. The Participants will trade, negotiate and rapidly interact to get the right resources from the right people based on needs and deadlines. Politics, intrigue and fun are all in the mix making it a unique and entertaining team experience. Participants will walk away with an understanding that everyone within an organisation is both a customer and a supplier. Silos do not serve the common good and big-picture thinking is essential. Leaders will emerge reflecting on their role in creating a positive results-based culture, and how to maximise cross-department collaboration.

“Promises Promises is an outstanding team-building programme, it was both fun and challenging, which finally led to creating synergy among our team members. Thank you for your contribution to the success of our workshop for this year.” *Rotana Hotels*



½ Day to 1 Day



10–1,000 Participants



Indoor

**REQUEST A
PROPOSAL**



Strategy & Achieving Maximum Results

Gold of the Desert Kings™



USE GOLD OF THE DESERT KINGS™ TO:

- Drive high-performance results
- Emphasise the impact lack of planning has on results.
- Highlight the need for obtaining as much information as possible.
- Stress the importance of risk management and adapting to changing circumstances.
- Increase the awareness of productivity and results.
- Highlight the difference between activity versus results outcomes.

Gold of the Desert Kings™ creates an experience in which the difference between activity and productivity can mean success or failure. But the vibrant world within this learning experience is simply a parallel for the world we face at work every day – a world where planning, gathering resources, and goal-directed action, executed within a changing environment, are the keys to maximised results. High performance is always a combination of many skills – this simulation drives home those important and relevant messages.

"I was sure I had a winner with the Gold of the Desert Kings concept. What boosted my confidence even more was the way the PROTRAINING team handled it. From the beginning, they showcased their professionalism and efficiency, instilling confidence and delivering the desired results. My client's top management learned valuable business skills while having an amazing fun filled time."

Thomas Joseph, Events Manager NPA Events LLC, Muscat, Sultanate of Oman



½ Day



10-1,000 Participants



Indoor

**REQUEST A
PROPOSAL**



Agile Decision Making & Prioritising

FIRST RESPONDER



USE FIRST RESPONDER TO:

- Practise making decisions under time pressure.
- Create learning around the pressure of urgent versus important priorities.
- Explore uncertainty and how to respond with agility when plans change.
- Reflect on the speed of problem solving in rapidly changing environments.
- Foster continuous collaboration.

This immersive simulation evaluates a team's ability to manage responses to complex evolving problems. The landscape is uneven, impacting some teams more than others, with challenges that are both volatile and constantly changing. Teams must navigate uncertainty and work under time pressure to achieve results.

Teams are required to input decisions to the digital platform using smart phones. The main screen tracks results and status providing real time updates. Participants need to work smart as well as hard to complete the mission. Highly engaging and intense, this will be both challenging and insightful with a full debrief to review the critical actions taken and the learning that emerged.



3-4 hours
Up to a day with
additional content.



12-500 participants



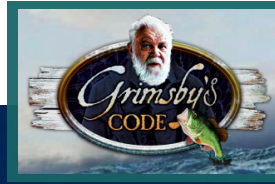
Indoor

REQUEST A
PROPOSAL



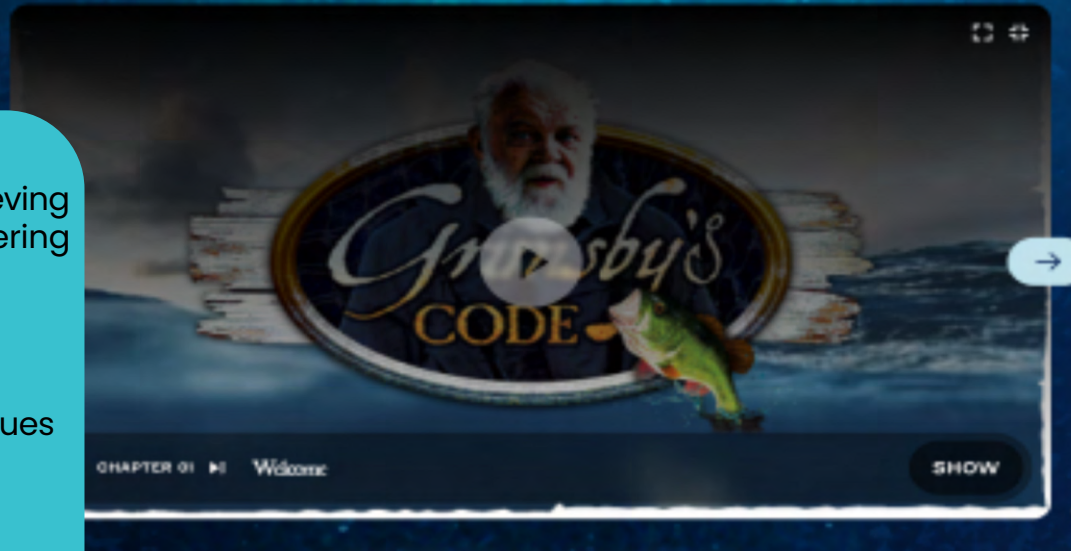
Values Based Collaboration & Results

Grimsby's Code



USE GRIMSBY'S CODE TO:

- Experience the tension of achieving demanding results while adhering to a code of behaviours ('getting tasks done' and 'getting along').
- Incorporate your company values and focus on behaviours that reflect them.
- Understand first-hand the benefits of working collaboratively, even when striving to meet individual goals.
- Look at the interplay between maximising results and collaborating.
- Reflect on how teams communicate and trust each other.
- Have a great deal of fun!
- The theme of this simulation is built around the Berlugian Sea.



This simulation combines fun and excitement with learning on how collaboration and trust drives results. The sea is a marine conservation zone for most of the year, but for four short weeks each year, it is open to a select fleet of fishing boats to catch as much as possible, provided they adhere to a code of conduct-Teams are transported to the sea!

Teams have a prized invitation to this year's season, and crews get ready to take on the challenge of 'Grimsby's Code'. To succeed, they must catch as many fish as they can and demonstrate how they lived by the code - 'Grimsby's Code'.

This is an engaging theme which delivers a combination of fun and learning and can be customised to incorporate your company values.



3-4 hours
Up to a day with
additional content.



12-500 participants



Indoor

REQUEST A
PROPOSAL



Personal Finance – Money\$Marts

USE MONEY\$MARTS TO:

- Learn the basic steps on the road to financial freedom.
- Uncover the myths about money.
- Learn how to set financial goals.
- Understand the dangers and power of compound interest.
- Understand debt and practical ways to reduce and avoid debt.
- Learn how to plan for major investments.
- Gain insight into universal money principles.
- Explore ways to budget better and save more.

Money\$Marts is a workshop that revolves around learning the fundamentals of strong personal finance. It includes the process of determining one's short-term and long-term financial goals to manage finances efficiently manner. The function and purpose of money management are to ensure financial resources are put in the appropriate place at the appropriate time whilst maintaining control over both income and expenses and avoiding the burden of debt. It also enables a person to make wise decisions about spending and saving.



2 Days



10+ Participants



Indoor

REQUEST A
PROPOSAL



Teamwork & Quality – Coral Banks™



USE CORAL BANKS™ TO:

- Highlight effective use of resource allocation and talent sharing.
- Create bonding and team spirit.
- Demonstrate that a team can achieve together what an individual cannot do alone.
- Highlight how to build unanimous focus on a single task to achieve success.
- Teach the importance of inter-team support.
- Emphasise the need to adhere to quality standards within an allotted time.
- Engender pride for a job well done.
- Realise the influence of leadership and chain of command on outcomes.
- Round up the troops for a hands-on team building activity without the physical stress and exertion of more traditional team building activities.



Coral Banks™ Construction Company challenges participants with an ostensibly impossible task. Seemingly overwhelming goals often put teams into 'deer in the headlights' mode—paralysed by the enormity of the task. But in this challenge, paralysis is quickly replaced with motivated, purposeful action as people explore the potential for "what's possible" with the power of collaborative teams. It visibly creates an understanding and realisation that it is individual sections combined to create the overall big picture.

"Thanks for a fantastic team-building experience! Your innovative, professional approach made our Coral Banks event a huge success for over 700 colleagues. Your high-energy facilitation and attention to detail left a lasting impression, and our team is still talking about it. Working with PROTRAINING has truly been a pleasure, and you've set a new standard!"

Ines Albert, General Manager Organizational Development



½ Day



10–1,000 Participants



Indoor & Outdoor

**REQUEST A
PROPOSAL**



Custom Created Gamification



USE A CUSTOM BOARD GAME TO:

- Engage your team in an innovative way.
- To embed or test knowledge and information.
- To open, close or energise a conference.
- Break up the monotony of continuous presentations, any time in the conference.
- Facilitate an on-boarding initiative, post-merger, or acquisition scenario.
- Build team unity at an away day



Your teams will see a giant game mat with the branding, identity and logo of the company all of which gives them the impression of a bespoke solution and being invested in.

The content will be curated by our Design Architects who will use their knowledge of instructional design, leadership development and a love for learning through fun, to create this wow during your training journey!

Our qualified facilitators will then take on the role of Game Host to provide a lively atmosphere and maximise learning, followed by debriefing of outcomes.



Customised 10-100 Participants



Indoor, cabaret style



Available in Arabic

REQUEST A
PROPOSAL



Custom Created Discovery Map



USE DISCOVERY MAP TO:

- Create a deep dive into your chosen topic-like values, performance management, or customer experience—using a large, interactive visual map.
- Encourage small teams to collaborate, explore, and learn in a safe, hands-on environment.
- Energise learning with iPad-based tasks, cards, digital challenges, and friendly competition.
- Spark rich conversations and critical thinking around your organisation's key goals.
- Customise the experience to meet any learning objective your team needs to achieve.



A large printed Discovery map is created to embed extensive content around your topic of choice and with fully branded visuals.

Smaller teams work around the map and learn the components of the topic in a highly engaging way in a safe learning environment. We set activities on an iPad or cards with supporting materials incorporating challenges, digital tasks and competitions. Watch the learning and fun multiply as teams get truly immersed.



2-3 Hours



16+ Participants



Indoor

REQUEST A
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